

**Table 2.2** Example Items That Operationally Defined “Narcissism” in Terrell et al.’s (2008) Research

I think I am a special person.	TRUE	FALSE
I would do almost anything on a dare.	TRUE	FALSE
Everybody likes to hear my stories.	TRUE	FALSE
I want to amount to something in the eyes of the world.	TRUE	FALSE

Each item to which a person answers “TRUE” earns them one point toward their overall narcissism score. Each item to which a person answers “FALSE” earns them nothing toward their overall narcissism score.

To get a score for the variable of “narcissism,” we sum the scores for each individual item (1 for TRUE; 0 for FALSE).